## Econ 3040 Final Exam

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The exam is 120 minutes long, and consists of 120 marks (1 mark per minute). There are 8 questions. The number of marks allocated to each question is in [red]. For example, if a questions is worth 3 marks, a [3] will appear at the beginning of the question. You have an extra 20 minutes to upload your answers to the UM Learn dropbox. You may quickly submit a low-quality version of your exam, and then upload a higher quality version after the 20 minutes, as long as there are no substantial differences between the versions. There is a table of critical values for the F-statistic, and a table of standard Normal probabilities, at the end of the exam. Do not collaborate with anyone on this exam.

1. [10 marks total] The probability function for random variable X is:

$\Pr(\mathbf{X})$	X
0.2	1
0.5	2
0.3	3

a) [3] What is E[X]?

 $E[X] = (0.2 \times 1) + (0.5 \times 2) + (0.3 \times 3) = 2.1$ 

b) [3] What is var[X]?

$$var[X] = 0.2 \times (1 - 2.1)^2 + 0.5 \times (2 - 2.1) + 0.3 \times (3 - 2.1) = 0.49$$

c) [4] The probability function for random variable Z is:

$\Pr(\mathbf{Z})$	Ζ
0.2	2
0.5	4
0.3	6

Notice the relationship between X and Z. Doing as little work as possible, determine E[Z] and var[Z].

 $Z = 2 \times X$ . So:

$$E[Z] = 2 \times E[X] = 2 \times 2.1 = 4.2$$

and:

$$var[Z] = 2^2 \times var[X] = 4 \times 0.49 = 1.96$$

2. [5] Explain the concept of *unbiasedness*, as it applies to the statistical properties of an estimator.

An estimator is unbiased if its expected value is equal to the parameter it is meant to estimate. That is, an estimator is unbiased if it gives "the right answer on average". For example, the sample average is unbiased if  $E[\bar{y}] = \mu_y$ , and the OLS estimators are unbiased if  $E[b_j] = \beta_j$ .

3. [5] Suppose that you have a categorical variable in your data set, called *education*. It measures the education level of the individual. It takes on the values "highschool", "university", "Masters" and "PhD". Explain how this *education* variable could be used (as regressors) in a model that is estimated by OLS.

The categorical variable could be made into four dummy variables. For example, high = 1 if the individual's highest level of education is "highschool", and 0 otherwise; uni = 1 if the level of education is "university" and 0 otherwise, etc. Only three of these dummy variable would be used as regressors (not four, otherwise we fall into the "dummy variable trap" and there is perfect multicollinearity).

4. [20 marks total] Consider the population model:

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \epsilon$$

a) [5] Explain the interpretation of  $\beta_1$  and  $\beta_2$ .

 $\beta_1$  is the effect of  $X_1$  on Y, holding  $X_2$  constant. Similarly,  $\beta_2$  is the effect of  $X_2$  on Y, holding  $X_1$  constant.

b) [5] What makes the LS estimator,  $b_1$ , best?

The Gauss-Markov theorem. It proves that the LS estimator is efficient, meaning that it has the smallest variance among all linear and unbiased estimators for  $\beta_1$ .

c) [5] Is it better to have a high variance for  $X_1$ , or a low variance? Explain.

It is better to have a high variance in  $X_1$ . The higher the variance in  $X_1$ , the smaller the variance in  $b_1$ .

d) [5] Could the model get "worse" if we added some other variable  $(X_3)$ ? Explain using  $R^2$  and  $\bar{R}^2$ .

It depends on how "good" and "bad" are defined. If "goodness-of-fit" is measured by  $R^2$ , then an additional variable cannot make the model worse. The fact that  $R^2$  always increases when a variable is added to the model makes it a poor measure of the fit of the model. That is why  $\bar{R}^2$  is used for the multiple regression model: it imposes a penalty for the number of variables that are in the model. So, the model can get "worse" with the addition of  $X_3$ , if  $\bar{R}^2$  is used to assess quality.

5. [20 marks total] The estimated model is:

$$w \hat{a} g e = 11.00 - 2.34 \times female$$
  
(0.30) (0.44)

wage is the worker's hourly wage, measured in dollars. female is a dummy variable taking on the value 1 if the individual is female, and 0 if the individual is male.

a) [5] Do men and women have the same wages? Answer using a hypothesis test.

The population model is:  $wage = \beta_0 + \beta_1 female + \epsilon$ . For men and women to have the same wages in this model,  $\beta_1$  would have to be zero.

$$H_0: \beta_1 = 0$$
$$H_A: \beta_1 \neq 0$$

The t-test statisitc is:

$$t = \frac{-2.34}{0.44} = -5.32$$

According to the table of standard Normal p-values, the p-value associated with this test statistic is less than 0.004. The null hypothesis of no differences between the wages of men and women is rejected at the 1% significance level.

b) [5] What is the sample average wage for women?

The sample average wage for women is \$11.00 - \$2.34 = \$8.66.

c) [5] Using a 95% confidence interval, test the null hypothesis that men and women earn the same wages.

The 95% confidence interval is  $-2.34 \pm 1.96 \times 0.44 = [-3.20, -1.48]$ . Since the null hypothesis is outside the confidence interval, it is rejected at the 5% level.

d) [5] Suppose instead that the dummy variable is defined in the opposite way, and the following model is estimated:

$$wage = \beta_0 + \beta_1 male + \epsilon$$

What will be the estimated value for  $\beta_1$ ?

The estimated value for  $\beta_1$  will be 2.34.

6. [2 bonus] Explain what heteroskedasticity is, and how it creates a problem in OLS estimation.

Hetwroskedasticity is when the error term,  $\epsilon_i$ , has a non-constant variance. If homoskedasticity is assumed, when the reality is heteroskedasticity, then the usual R output will have calculated incorrect standard errors, t-statistics, and p-values. In general, hypothesis testing will be invalid.

7. [27 marks total] This question uses the video game data from Lab 1 / Assignment 1. The population model is:

$$\begin{split} Sales &= \beta_0 + \beta_1 Score + \beta_2 Score^2 + \beta_3 Nintendo + \beta_4 GenreParty + \beta_5 GenrePuzzle \\ &+ \beta_6 GenreSports + \beta_7 GenreStrategy + \beta_8 RatedE + \beta_9 newgame + \epsilon \end{split}$$

The variables in the model are:

- Sales sales of the video game in millions of dollars
- Score an average critic score of the game, taking values 0 to 10, with 10 being highest
- Nintendo dummy variable: 1 if a Nintendo game, 0 otherwise
- GenreParty, GenrePuzzle, GenreSports, GenreStrategy dummy variables indicating the genre of the video game
- RatedE dummy indicating whether the video game is rated "E" for "everyone"
- newgame dummy indicating whether the game was published after 2008

The R estimation results are provided below:

```
Call:
lm(formula = Sales ~ Score + Score2 + Nintendo + GenreParty +
    GenrePuzzle + GenreSports + GenreStrategy + RatedE + newgame,
    data = mydata)
Coefficients:
             Estimate Std. Error t value Pr(>|t|)
             4.42732 0.55938 7.915 3.07e-15 ***
(Intercept)
Score
             -1.74690
                       0.16950 -10.306 < 2e-16 ***
             0.16717
                        0.01263
                                 ?
                                            ?
                                                  ?
Score2
             2.22960
                         0.13589
                                 16.407
                                         < 2e-16 ***
Nintendo
             1.34413
GenreParty
                        0.67921
                                  1.979
                                          0.0479 *
GenrePuzzle
            -1.16689
                         0.22983
                                 -5.077 3.98e-07 ***
GenreSports
             -0.14913
                         0.12563
                                 -1.187
                                           0.2352
GenreStrategy -0.78873
                         0.18073
                                  -4.364 1.30e-05 ***
RatedE
              0.36815
                         0.09162
                                   4.018 5.96e-05 ***
              0.08360
                         0.07564
newgame
                                   1.105
                                           0.2691
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 2.51 on 4696 degrees of freedom
Multiple R-squared: 0.1736,
                             Adjusted R-squared: 0.172
F-statistic: 109.6 on 9 and 4696 DF, p-value: < 2.2e-16
```

a) [5] Does "Score" have a non-linear effect on "Sales"? Explain.

We need to test the null hypothesis that  $Score^2$  has no effect on Sales. The t-statistic for this test is 0.16717/0.01263 = 13.24. The null hypothesis of linearity is rejected at any significance level.

b) [3] Using one or two sentences, explain what it means for one variable to have a non-linear effect on another.

It means that the effect of the variable depends on the values of the variables themselves.

c) [2 bonus] What is the derivative of "Sales" with respect to "Score"?

 $\frac{\partial Sales}{\partial Score} = \beta_1 + 2\beta_2 Score$ 

d) [2] Which variables are insignificant?

The GenreSports and newgame variables are insignificant at the 10% level.

e) [2] What is the value of the F-test statistic, for the null hypothesis that none of the "x" variables have any effect on "Sales"?

This test statistic is reported at the bottom of the R output. It is 109.6.

f) [2] Interpret the value of  $\overline{R}^2$ .

The right-hand-side variables included in the model explain approximately 17.2% of the variation in *Sales*.

g) [4] Predict the sales for a Nintendo game, in the "Party" genre, rated "E" for everyone, and that receives a critic score of 9.

Assuming that the game is "new" so that newgame = 1:

$$Sales = 4.43 + -1.75(9) + 0.17(9^2) + 2.23 + 1.34 + 0.37 + 0.08 = 6.47$$

The game is predicted to have sales of 6.47 million.

h) [9] What is the effect of "Score" on "Sales"? (This is a polynomial regression model. Recall that there is a special method for interpreting marginal effects.)

We need to get the predicted Sales for two values of Score, and take the difference:

 $\hat{Sales}|_{Score=6} - \hat{Sales}|_{Score=5} = \left[-1.74690(6) + 0.16717(6^2)\right] - \left[-1.74690(5) + 0.16717(5^2)\right] = 0.09197$ 

The effect of *Score* on *Sales* is 91,970, when *Sales* = 5. To illustrate that the effect is non-linear, we need to consider a 1 unit increase in *Sales* for a *different* starting value for *Sales*:

 $\hat{Sales}|_{Score=10} - \hat{Sales}|_{Score=9} = \left[-1.74690(10) + 0.16717(10^2)\right] - \left[-1.74690(9) + 0.16717(9^2)\right] = 1.42933$ The effect is now \$1.4 million.

## 8. [33 marks total] Use some of the following 6 estimated models:

			Dependent	t variable:			
	log(wage)						
	(1)	(2)	(3)	(4)	(5)	(6)	
education	0.047***	0.056***	0.046***	0.058***	0.047***	0.044***	
	(0.006)	(0.005)	(0.006)	(0.005)	(0.006)	(0.007)	
experience	0.014***	0.016***	0.014***	0.015***	0.015***	0.014***	
	(0.003)	(0.003)	(0.003)	(0.003)	(0.003)	(0.003)	
age	0.019***	0.019***	0.020***	0.020***	0.019***	0.019***	
0	(0.003)	(0.003)	(0.003)	(0.003)	(0.003)	(0.003)	
female	$-0.259^{**}$	0.082***	$-0.275^{**}$		-0.189	$-0.284^{**}$	
	(0.125)	(0.030)	(0.121)		(0.120)	(0.125)	
Manitoba	$-0.099^{***}$	$-0.102^{***}$	$-0.064^{***}$	$-0.066^{***}$	$-0.103^{***}$		
	(0.032)	(0.032)	(0.022)	(0.022)	(0.031)		
Saskatchewan	0.129***	0.131***	0.103***	0.101***	0.127***		
	(0.030)	(0.030)	(0.021)	(0.022)	(0.030)		
female $\times$ education	0.019**		0.020***		0.018**	0.021**	
	(0.008)		(0.008)		(0.008)	(0.008)	
female $\times$ experience	$0.002^{*}$		0.003**			0.003**	
	(0.001)		(0.001)			(0.001)	
female $\times$ Manitoba	0.066	0.065			0.068		
	(0.044)	(0.044)			(0.044)		
female $\times$ Saskatchewan	-0.052	-0.061			-0.053		
	(0.043)	(0.043)			(0.043)		
Constant	1.716***	1.555***	$1.724^{***}$	$1.564^{***}$	1.685***	1.775***	
	(0.087)	(0.065)	(0.086)	(0.065)	(0.086)	(0.087)	
Observations	1,000	1,000	1,000	1,000	1,000	1,000	
$\mathbb{R}^2$	0.765	0.762	0.763	0.756	0.764	0.749	
Adjusted R <sup>2</sup>	0.762	0.760	0.761	0.754	0.762	0.747	

Table 1: Estimation results for question 8

Note:

\*p<0.1; \*\*p<0.05; \*\*\*p<0.01

The sample size is 1000. The variables in the data are:

- wage yearly wage of the worker, measured in thousands of dollars
- experience years of work experience
- age the age of the worker in years
- female a dummy variable indicating gender
- Manitoba a dummy variable equal to 1 if the worker lives in Manitoba, 0 otherwise
- Saskatchewan a dummy variable equal to 1 if the worker lives in Saskatchewan, 0 otherwise

Use a 5% significance level for all questions.

a) [2] Which of the six models do you think is "best", and why?

Models (1) and (5) have the same  $\bar{R}^2$ . In model (1), the "female × experience" variable is insignificant at the 5% level, so I choose model (5) as the "best" model. (At a 10% significance level, you could choose model (1).

b) [3] Why is it a good idea to use "log(wage)" as the dependent variable, instead of just "wage"?

Using "log(wage)" allows the regressors to have percentage-change interpretations on wage. This is important since the workers have different starting wages, and factors like education and experience likely effect wages in percentages rather than dollar amounts. For example, the effect of an extra year of experience will not be the same dollar amount for doctors as it will be for other workers.

c) [4] Do the wages of workers depend on province (location)? Use a hypothesis test.

The only model that omits Manitoba and Saskatchewan is model (6): it must be used as the restricted model. The unrestricted model could be either (3) or (1). Since the adjusted R-square for (1) is higher, it is used as the model under the alternative hypothesis:

$$F = \frac{(0.765 - 0.749)/4}{(1 - 0.765)/(1000 - 10 - 1)} = 16.83$$

Since F > 2.37, the null is rejected at 5% significance.

d) [4] Is there a difference in the wages of males and females? Use a hypothesis test.

Model (4) does not allow gender to have any effect on wages. It is the restricted model. The unrestricted model could be (1), (2), or (3). Since model (1) has the highest  $\bar{R}^2$ , it is used as the unrestricted model. The F-stat is:

$$F = \frac{(0.765 - 0.756)/5}{(1 - 0.765)/(1000 - 10 - 1)} = 7.57$$

Since F > 2.21, the null is rejected at 5% significance.

e) [4]Does the effect of gender on wages depend on province (location)? Use a hypothesis test.

The only difference between models (1) and (3) is that model (1) allows for the effect of location to depend on gender, where model (3) does not. So, model (1) is the unrestricted model, and model (3) is the restricted model. Using the (unadjusted) R-square, the F-test statistic is:

$$F = \frac{(0.765 - 0.763)/2}{(1 - 0.765)/(1000 - 10 - 1)} = 4.21$$

Based on the critical value of 3.00, we reject the null that the effect of location on wages varies by gender, at the 5% significance level.

f) [4] How much more do workers in Saskatchewan make, compared to workers in Manitoba? Use model (1) to answer this question, and be careful - this is a tricky question.

There is a location-gender interaction term in model (1), so the difference will depend on gender. That is, male workers in Saskatchewan make 12.9% - -9.9% = 22.8% more compared to male workers in Manitoba. Female workers in Saskatchewan make (12.9% - 5.2%) - (-9.9% + 6.6%) = 11% compared to female workers in Manitoba.

g) [3] Is there a different effect of education on wages for men vs. women?

The variable "female  $\times$  education" is significant in any model it is included in. We reject the null hypothesis that the returns to education are the same based on gender, using any of the models.

h) [9] Suppose that there is an unobservable "ability" variable (for example, the IQ score of the worker). Suppose that this variable partly determines both "education" and "wage". What will be the problem with estimating the effect that "education" has on "wage"?

The OLS estimator will be biased and inconsistent. This is a situation of omitted variable bias (OVB). It may be the case that education does not affect wages at all, but just indicates the ability of the worker. Without observing this hidden variable that is correlated with both education and wage, OLS cannot provide an estimate for the effect of education on wage.

## $\mathbf{END}$

Table 2: Critical values for the *F*-test statistic.

q	5% critical value
1	3.84
2	3.00
3	2.60
4	2.37
5	2.21

	Table 3: Area under the standard normal curve, to the right of $z$ .									
z	0.00	0.01	0.02	0.03	0.04	0.05	0.06	0.07	0.08	0.09
0.0	.5000	.4960	.4920	.4880	.4840	.4801	.4761	.4721	.4681	.4641
0.1	.4602	.4562	.4522	.4483	.4443	.4404	.4364	.4325	.4286	.4247
0.2	.4207	.4168	.4129	.4090	.4052	.4013	.3974	.3936	.3897	.3859
0.3	.3821	.3783	.3745	.3707	.3669	.3632	.3594	.3557	.3520	.3483
0.4	.3446	.3409	.3372	.3336	.3300	.3264	.3228	.3192	.3156	.3121
0.5	.3085	.3050	.3015	.2981	.2946	.2912	.2877	.2843	.2810	.2776
0.6	.2743	.2709	.2676	.2643	.2611	.2578	.2546	.2514	.2483	.2451
0.7	.2420	.2389	.2358	.2327	.2296	.2266	.2236	.2206	.2177	.2148
0.8	.2119	.2090	.2061	.2033	.2005	.1977	.1949	.1922	.1894	.1867
0.9	.1841	.1814	.1788	.1762	.1736	.1711	.1685	.1660	.1635	.1611
1.0	.1587	.1562	.1539	.1515	.1492	.1469	.1446	.1423	.1401	.1379
1.1	.1357	.1335	.1314	.1292	.1271	.1251	.1230	.1210	.1190	.1170
1.2	.1151	.1131	.1112	.1093	.1075	.1056	.1038	.1020	.1003	.0985
1.3	.0968	.0951	.0934	.0918	.0901	.0885	.0869	.0853	.0838	.0823
1.4	.0808	.0793	.0778	.0764	.0749	.0735	.0721	.0708	.0694	.0681
1.5	.0668	.0655	.0643	.0630	.0618	.0606	.0594	.0582	.0571	.0559
1.6	.0548	.0537	.0526	.0516	.0505	.0495	.0485	.0475	.0465	.0455
1.7	.0446	.0436	.0427	.0418	.0409	.0401	.0392	.0384	.0375	.0367
1.8	.0359	.0351	.0344	.0336	.0329	.0322	.0314	.0307	.0301	.0294
1.9	.0287	.0281	.0274	.0268	.0262	.0256	.0250	.0244	.0239	.0233
2.0	.0228	.0222	.0217	.0212	.0207	.0202	.0197	.0192	.0188	.0183
2.1	.0179	.0174	.0170	.0166	.0162	.0158	.0154	.0150	.0146	.0143
2.2	.0139	.0136	.0132	.0129	.0125	.0122	.0119	.0116	.0113	.0110
2.3	.0107	.0104	.0102	.0099	.0096	.0094	.0091	.0089	.0087	.0084
2.4	.0082	.0080	.0078	.0075	.0073	.0071	.0069	.0068	.0066	.0064
2.5	.0062	.0060	.0059	.0057	.0055	.0054	.0052	.0051	.0049	.0048
2.6	.0047	.0045	.0044	.0043	.0041	.0040	.0039	.0038	.0037	.0036
2.7	.0035	.0034	.0033	.0032	.0031	.0030	.0029	.0028	.0027	.0026
2.8	.0026	.0025	.0024	.0023	.0023	.0022	.0021	.0021	.0020	.0019
2.9	.0019	.0018	.0018	.0017	.0016	.0016	.0015	.0015	.0014	.0014
3.0	.0013	.0013	.0013	.0012	.0012	.0011	.0011	.0011	.0010	.0010
3.1	.0010	.0009	.0009	.0009	.0008	.0008	.0008	.0008	.0007	.0007
3.2	.0007	.0007	.0006	.0006	.0006	.0006	.0006	.0005	.0005	.0005
3.3	.0005	.0005	.0005	.0004	.0004	.0004	.0004	.0004	.0004	.0003
3.4	.0003	.0003	.0003	.0003	.0003	.0003	.0003	.0003	.0003	.0002

Table 3: Area under the standard normal curve, to the right of z.