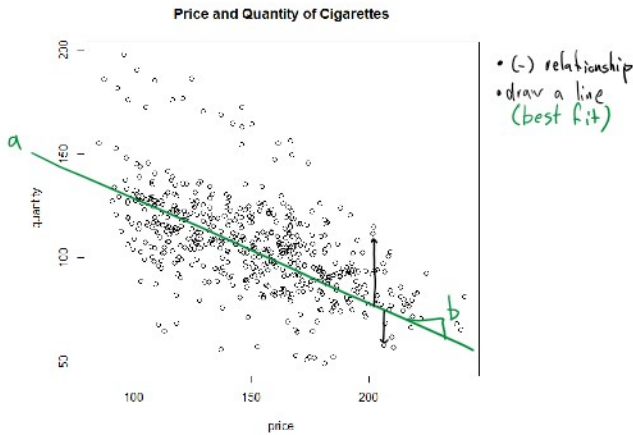




Cigarette Consumption

- Law of demand (-) relationship btw. P & Q_D
- Equation? $Q_D = a + bP$
- Inverse demand
- What defines a line? intercept & slope OR any 2 points
- What is it about this model that is important for policy makers who are trying to reduce smoking? tax to reduce smoking (also raise revenue)
- Data: **packpc** – number of packs per capita, **avgpr** – average price during fiscal year, including sales taxes
- U.S. data from 1985-1995 (Ecdat R package, original source Jonathan Gruber)



micro: $Q_D = a + bP$

- What is the **econometric model**? $Q_D = \beta_0 + \beta_1 P + \epsilon$
- How should we **estimate this model**? → pick intercept / slope
- How should we fit a **line through the data**? → get close to data points

Call: `lm(formula = quantity ~ price)`

Residuals:

Min	1Q	Median	3Q	Max
-56.977	-9.710	-0.716	8.550	69.451

Coefficients:

	Estimate	Std. Error	t value	Pr(> t)
(Intercept)	167.87737	3.79749	44.21	<2e-16 ***
price	-0.40879	0.02468	-16.56	<2e-16 ***

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 18.76 on 526 degrees of freedom
Multiple R-squared: 0.3427, Adjusted R-squared: 0.3415
F-statistic: 274.3 on 1 and 526 DF, p-value: < 2.2e-16

Other things determine Q_D (besides P)

- preferences
- addiction
- demographics
- income / CPI
- P of subst./compl.
- advertising

"determinants of D"

mean()
t.test()
lm()
summary()

vertical dist (a) = -0.4

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

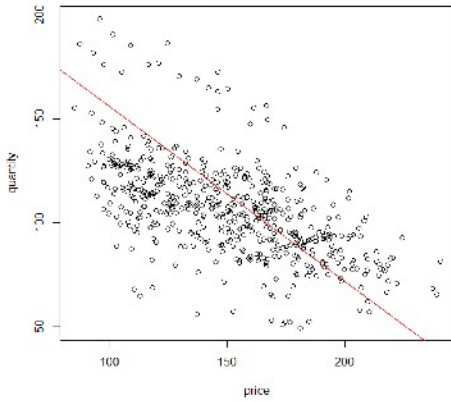
Residual standard error: 18.76 on 526 degrees of freedom
 Multiple R-squared: 0.3427, Adjusted R-squared: 0.3415
 F-statistic: 274.3 on 1 and 526 DF, p-value: < 2.2e-16

estimated slope $\rightarrow b_1 = \frac{\Delta \text{vertical dist. (Q)}}{\Delta \text{horiz. dist. (P)}} = -0.41$
 interpretation?

\rightarrow if P \uparrow by 1 \Rightarrow Q \downarrow by 0.41

$\beta_1 \rightarrow$ true unknown slope (like μ_y)
 $b_1 \rightarrow$ a $\hat{\beta}$ estimated in R (like \hat{y})

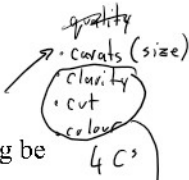
Price and Quantity of Cigarettes



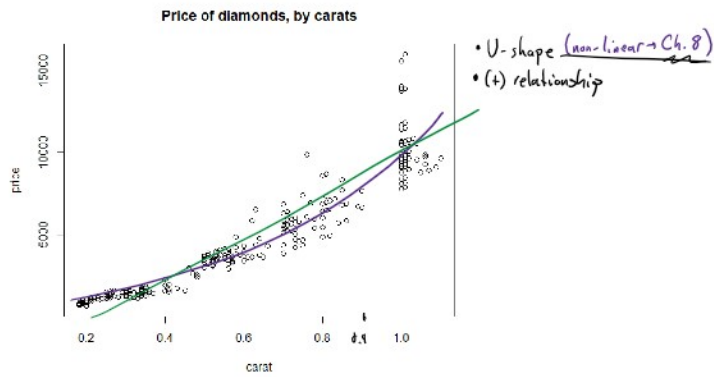
Price of Diamonds

- What determines the price of a diamond?
- How can the "model" for diamond pricing be represented in an equation?
- How is this useful?

\rightarrow store \rightarrow how to P your diamond $P = \beta_0 + \beta_1 \text{ carats} + \epsilon$



- Data: **price** – price in Singapore S\$, **carat** – weight of diamond stones in carat unit
- From 2000, $n = 308$ (Source: Chu, Singfat (2001) "Pricing the C's of Diamond Stones", Journal of Statistics Education, 9(2).)



```
> summary(lm(price ~ carat))
```

```
Call:
```

```
lm(formula = price ~ carat)
```

```
Residuals:
```

```
  Min       1Q   Median       3Q      Max
-2264.7 -604.3 -116.1   435.1  6591.5
```

```
Coefficients:
```

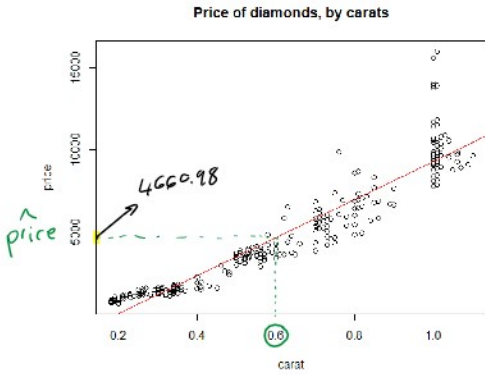
```
            Estimate Std. Error t value Pr(>|t|)
(Intercept)  -2298.4    158.5    -14.50  <2e-16 ***
carat         11598.9    230.1    50.41  <2e-16 ***
```

```
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Residual standard error: 1118 on 306 degrees of freedom
Multiple R-squared:  0.8925, Adjusted R-squared:  0.8922
F-statistic: 2541 on 1 and 306 DF, p-value: < 2.2e-16
```

$$\hat{\text{price}} = b_0 + b_1 \cdot \text{carats}$$

$$= -2298.4 + 11598.9(0.6) = 4660.94$$



MPC
Marginal Propensity to Consume

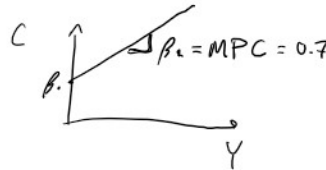
- What is it? *consumption* Portion of income that is consumed
- Equation? $C = \alpha + MPC \times Y$ *income*
- Keynes said it should be less than 1 $MPC < 1$

$$C = \beta_0 + \beta_1 Y + \epsilon$$

↓
MPC

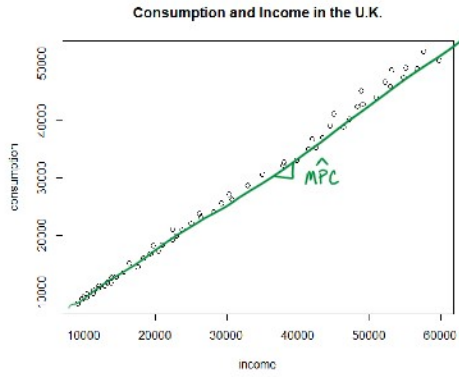
Underlying model → trying to estimate its features

- ↳ e.g.
- (i) demand curve (slope)
 - (ii) pricing (effect of carats on price → slope)
 - (iii) Now: MPC



↳ trying to get slope of a line
↓
use scatterplot of data → draw a line (choosing intercept / slope)

- Data: **income** - total disposable income (million Pounds, current prices), **consumption** - consumer expenditure (million Pounds, current prices)
- From U.K., 1971-1985 (quarterly), $n = 58$ (References Verbeek, Marno (2004) A Guide to Modern Econometrics, John Wiley and Sons, chapters 8 and 9.)



linear model \rightarrow consumption = $\beta_0 + \beta_1 \cdot \text{income} + \epsilon$

```
> summary(lm(consumption ~ income))
```

Call:
lm(formula = consumption ~ income)

Residuals:

Min	1Q	Median	3Q	Max
-1804.100	-455.06	57.85	788.86	2430.82

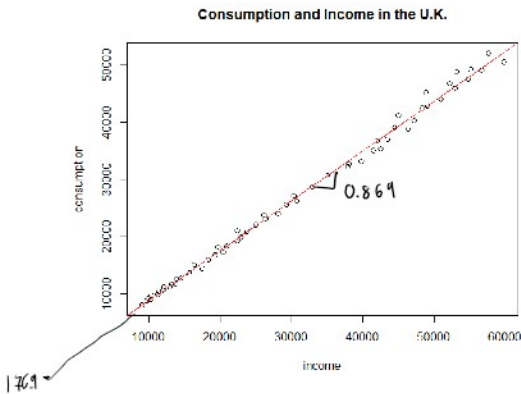
Coefficients:

	Estimate	Std. Error	t value	Pr(> t)
(Intercept)	1.768e+02	2.584e+02	0.684	0.497
income	8.690e-01	7.497e-03	115.911	<2e-16 ***

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 905.3 on 56 degrees of freedom
Multiple R-squared: 0.9958, Adjusted R-squared: 0.9958
F-statistic: 1.344e+04 on 1 and 56 DF, p-value: < 2.2e-16

Handwritten notes:
 $1.766 \times 10^2 = 176.6$ doesn't make sense in C when $Y=0$
 $8.69 \times 10^{-1} = 0.869$ estimated MPC



How should we
choose the line?
(estimate the intercept
and slope?)