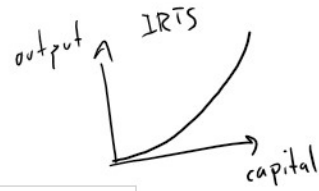


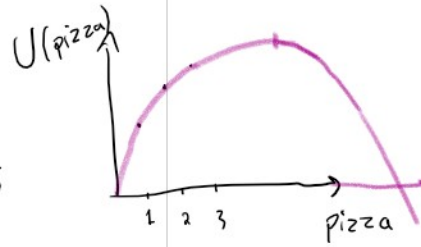


ch8-1



## 8 – Nonlinear effects

- Lots of effects in economics are nonlinear
- Examples diminishing marginal utility (DMU), IRTS/DRTS
- Deal with these in two (sort of three) ways:
  - Polynomials (powers)
  - Logarithms
  - Interaction terms (sort of)



1

### The linear model

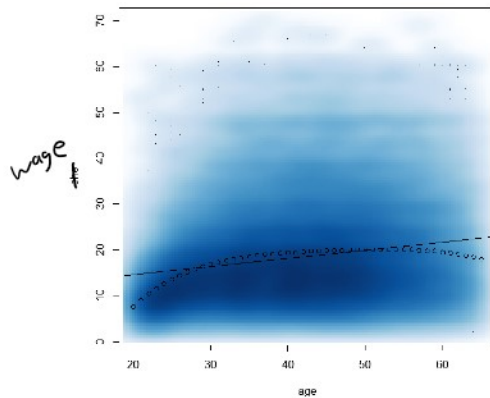
Our models so far are linear.

- Change in  $Y$  due to change in  $X$ ? constant  $\frac{\Delta y}{\Delta x_1} = \beta_1$   
 same regardless of  $X_1$
- See plots for:
  - age vs. (ahe) wage
  - carats vs. diamond price

If the true relationship is nonlinear, then the linear model is misspecified. (A sort of OVB). OLS is biased and inconsistent.  
 "wrong"

2

Average hourly earnings (*ahc*) and *age*. CPS data – over 60,000 observations. Linear model vs. polynomial model.



3

### Nonlinear effects

If the relationship between  $Y$  and  $X$  is nonlinear:

- The effect of  $X$  on  $Y$  depends on the value of  $X$
- The marginal effect of  $X$  is not constant
- Need to *specify* a population model that allows the marginal effect to *change* depending on the value of  $X$

4

## Polynomial regression model

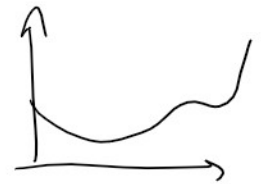
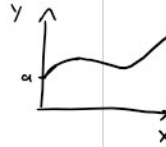
The idea is that **non-linear functions** can be **approximated** using **polynomials**. For example, a polynomial function is:

$$y = a + bx + cx^2 + dx^3 + ex^4$$

*powers*

This is a **fourth-order polynomial**. A **second order polynomial** is the familiar quadratic equation:

$$y = a + bx + cx^2$$



The validity of the approximation is due to the Taylor series approximation. See:

[http://en.wikipedia.org/wiki/Taylor\\_series#/media/File:Exp\\_series.gif](http://en.wikipedia.org/wiki/Taylor_series#/media/File:Exp_series.gif)

We won't discuss the Taylor series here.

5

The (polynomial) population model:

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_1^2 + \dots + \beta_r X_1^r + \epsilon$$

*X<sub>2</sub> + X<sub>3</sub>*

- This is just the linear model, but regressors are powers of  $X_1$
- Other variables can be added as usual
- Estimation, hypothesis testing – same as usual
- **NOT a violation of perfect multicollinearity**
- Usually just a **squared term** is enough (quadratic model)
- **$\beta$ s are difficult to interpret**

Exercise: For the model:  $Y = \beta_0 + \beta_1 X_1 + \beta_2 X_1^2 + \epsilon$ , determine the effect of  $X_1$  on  $Y$ .

$$\begin{aligned} \frac{\partial Y}{\partial X_1} &= 0 + \beta_1 + 2\beta_2 X_1 + 0 \\ &= \beta_1 + 2\beta_2 X_1 \end{aligned}$$

6

$$y = \beta_0 + \beta_1 X_1 + \dots + \beta_5 X_1^5 + \epsilon$$

### Determining $r$

The degree of the polynomial can be determined by starting high and use  $t$  and  $F$  tests to get it smaller.

For example, in the model:

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_1^2 + \epsilon$$

The null hypothesis  $H_0: \beta_2 = 0$ , the null hypothesis says that  $X_1$  has a linear effect, while the alternative hypothesis says it has a nonlinear effect.

$$\rightarrow H_0: \beta_5 = 0$$

↳ if fail to reject

↳ drop  $X_1^5$

↳ restart with  $X_1^4$

7

### Interpreting the estimated $\beta$ s

In the model:

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_1^2 + \epsilon$$

$\beta_1$  and  $\beta_2$  don't make much sense by themselves – they kind of go together.

To interpret the estimated regression:

- Plot predicted values
- Consider specific scenarios – take differences

8

Exercise. Use the diamond data.

- a) Regress *price* on *carat*. Interpret your results.
- b) Estimate a **quadratic** model.
- c) Test the hypothesis that *carat* has a linear effect on *price*.
- d) Interpret your results from the quadratic model.
- e) Should we have used a **cubic** model?

9

### Answers

a) Load the data:

```
diamond <-  
read.csv("https://rtgodwin.com/data/diamond.csv")
```

Estimate:

```
summary(lm(price ~ carat, data=diamond))
```

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Coefficients:

```
      Estimate Std. Error t value Pr(>|t|)
(Intercept) -2298.4      158.5  -14.50  <2e-16 ***
carat       11598.9      230.1   50.41  <2e-16 ***
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
Residual standard error: 1118 on 306 degrees of freedom
Multiple R-squared:  0.8925, Adjusted R-squared:  0.8922
F-statistic: 2541 on 1 and 306 DF, p-value: < 2.2e-16
```

Interpretation: when *carats* increases by 1, *price* increases by \$11599. Or, for each 0.1 increase in *carat*, *price* increases by \$1160.

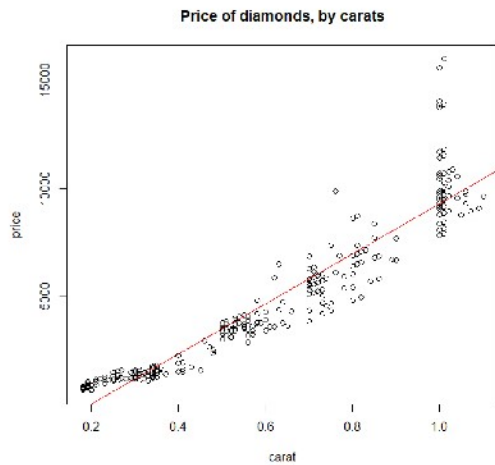
11

Plot it:

```
plot(diamond$carat, diamond$price, main="Price of
diamonds, by carats")
abline(lm(price ~ carat, data=diamond), col = "red")
```

Doesn't look very good! The size of the diamond doesn't matter – same marginal effect everywhere.

12



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b) The quadratic model is:

$$price = \beta_0 + \beta_1 carat + \beta_2 carat^2 + \epsilon$$

We include the `carat2` variable in `lm()` using the `I()` function.  
We include the term:

`carat2`

`carat2 <- carat2`

where the `^` is the power operator (shift-6).

Estimate the quadratic model:

`summary(lm(price ~ carat + I(carat2), data=diamond))`

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Coefficients:

|             | Estimate   | Std. Error | t value | Pr(> t )    |
|-------------|------------|------------|---------|-------------|
| (Intercept) | -42.51     | 316.37     | -0.134  | 0.8932      |
| carat       | (+)2786.10 | 1119.61    | 2.488   | 0.0134 *    |
| I(carat^2)  | (+)6961.71 | 868.83     | 8.013   | 2.4e-14 *** |



---  
Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

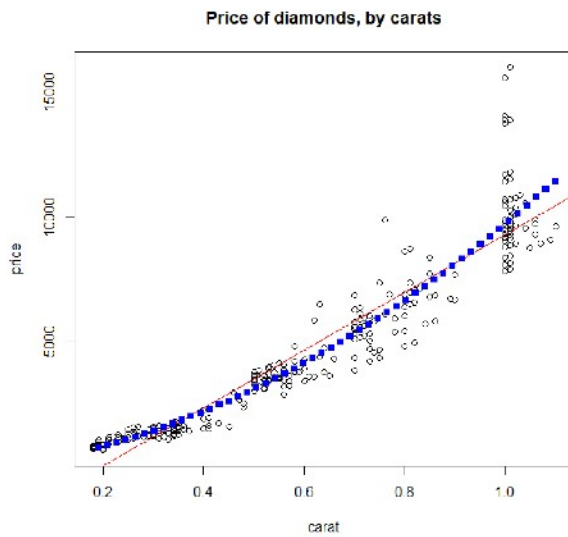
Residual standard error: 1017 on 305 degrees of freedom  
Multiple R-squared: 0.9112, Adjusted R-squared: 0.9106  
F-statistic: 1565 on 2 and 305 DF, p-value: < 2.2e-16

c) Reject! Look at the \*\*\* on carat<sup>2</sup>.

$H_0$ : linear ( $\beta_2=0$ ) reject

d) Interpretation is tricky. Sign of the squared term? We can draw it! Blue squares are some OLS predicted values.

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The key is to consider specific scenarios (predicted values). For example, we could consider the effect of a 0.1 increase in *carats*, for different *carat* sizes.

$$\widehat{price}|_{carat=0.2} = -42.51 + 2786.10(0.2) + 6961.71(0.2^2) \\ = 793.18$$

$$\widehat{price}|_{carat=0.3} = -42.51 + 2786.10(0.3) + 6961.71(0.3^2) \\ = 1419.88$$

$$\widehat{price}|_{carat=0.3} - \widehat{price}|_{carat=0.2} = 626.70$$

A 0.1 increase in *carat* increases price by \$627, when the diamond is small (0.2 carats). This effect was \$1160 in the linear model.

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```
predict(quadmod, data.frame(carat = 0.3)) -  
  predict(quadmod, data.frame(carat = 0.2))
```

626.6952

18

We should consider a change under a different scenario.

$$\widehat{price}|_{carat=1} = -42.51 + 2786.10(1) + 6961.71(1^2) = 9705$$

$$\widehat{price}|_{carat=1.1} = -42.51 + 2786.10(1.1) + 6961.71(1.1^2) \\ = 11446$$

$$\widehat{price}|_{carat=1.1} - \widehat{price}|_{carat=1} = \underline{\underline{1741}}$$

A 0.1 increase in *carat* increases price by \$1741, when the diamond is large (1 carat). This effect was \$1160 in the linear model.

(In the nonlinear model, the marginal effect depends on the size of the diamond).

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e) Estimate a **cubic** model:

$$price = \beta_0 + \beta_1 carat + \beta_2 carat^2 + \beta_3 carat^3 + \epsilon$$

To estimate the model, use:

```
summary(lm(price ~ carat + I(carat^2) + I(carat^3),  
data=diamond))
```

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Coefficients:

|             | Estimate | Std. Error | t value | Pr(> t ) |
|-------------|----------|------------|---------|----------|
| (Intercept) | 786.3    | 765.4      | 1.027   | 0.3051   |
| carat       | -2564.2  | 4636.9     | -0.553  | 0.5807   |
| I(carat^2)  | 16638.9  | 8185.3     | 2.033   | 0.0429 * |
| I(carat^3)  | -5162.5  | 4341.9     | -1.189  | 0.2354 ■ |

---

Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 1017 on 304 degrees of freedom  
Multiple R-squared: 0.9116, Adjusted R-squared: 0.9107  
F-statistic: 1045 on 3 and 304 DF, p-value: < 2.2e-16

$\text{carat}^3$  is insignificant. The quadratic specification is good enough.